

Edition 1.0 2020-02

SYSTEMS REFERENCE DELIVERABLE

Economic evaluation of active assisted living services – Part 1: Framework

INTERNATIONAL ELECTROTECHNICAL COMMISSION

ICS 03.080; 03.100.60

ISBN 978-2-8322-7847-5

Warning! Make sure that you obtained this publication from an authorized distributor.

CONTENTS

FOREWORD4						
INTRODUCTION						
1	Scop	e	7			
2	Norm	ative references	7			
3	3 Terms, definitions and abbreviated terms7					
3	3.1	Terms and definitions	7			
	3.2	Abbreviated terms				
4	Gene	ral	8			
2	1.1	Document objective	8			
	1.2	Economic evaluation process overview				
	4.2.1	Alternate versus Reference Scenario				
	4.2.2	Time period for analysis	9			
	4.2.3	The cost of money	9			
	4.2.4	The economic or financial indicators	9			
	4.2.5	Multiple Alternate Scenarios	10			
	4.2.6	Risks and critical success factors	10			
4	1.3	Document structure and how to use the framework	10			
5	Over	view of the AAL service and analysis results	11			
6	Deta	led description of the AAL service or intervention	11			
7	The r	non-financial benefits of the AAL service	12			
7	7.1	Overview	12			
7	7.2	Improving the health and wellness of the population				
7	7.3	Improving the patient experience with healthcare or wellness services				
7	7.4	Improving the work life of healthcare workers				
8	The f	inancial/sustainability analysis				
6	3.1	Gathering the financial analysis cost data				
	3.2	Reference Scenario costs				
8	3.3	Intervention/Alternate Scenario costs	15			
8	3.4	Intervention/Alternate Scenario health system costs	17			
9	Cash	flow analysis and calculating the financial indicators	18			
ç	9.1	A simple cash flow analysis	18			
ę	9.2	Financial indicators	20			
10	Ident	ifying risks and critical success factors	21			
11	Deve	loping conclusions and recommendations	22			
1	11.1	Developing conclusions	22			
1	11.2	Recommendations				
Ann	nex A (informative) Financial evaluation data templates	24			
F	A.1	Overview of AAL service and analysis results	24			
A	۹.2	AAL service description				
A	۹.3	Reference Scenario – health system cost data				
ŀ	۹.4	Alternate Scenario – AAL service implementation costs				
ŀ	۹.5	Alternate Scenario – health system costs (resulting)	27			
ŀ	۹.6	Cash flow analysis	28			
ŀ	۹.7	Financial indicators	29			
Bibl	Bibliography					

Table 1 – Overview of the AAL service	11
Table 2 – Description of the AAL service	12
Table 3 – Reference Scenario healthcare costs	14
Table 4 – Alternate Scenario AAL service implementation costs	16
Table 5 – Alternate Scenario health system cost factors	17
Table 6 – Cash flow analysis table	20
Table 7 – Financial indicators	21
Table A.1 – Overview (template)	24
Table A.2 – Description of the AAL service or technology (template)	24
Table A.3 – Reference Scenario healthcare costs (template)	25
Table A.4 – AAL service or technology implementation costs (template)	26
Table A.5 – Alternate Scenario healthcare costs (template)	27
Table A.6 – Cash flow analysis (template)	28
Table A.7 – Financial indicators (template)	29

INTERNATIONAL ELECTROTECHNICAL COMMISSION

ECONOMIC EVALUATION OF ACTIVE ASSISTED LIVING SERVICES -

Part 1: Framework

FOREWORD

- 1) The International Electrotechnical Commission (IEC) is a worldwide organization for standardization comprising all national electrotechnical committees (IEC National Committees). The object of IEC is to promote international co-operation on all questions concerning standardization in the electrical and electronic fields. To this end and in addition to other activities, IEC publishes International Standards, Technical Specifications, Technical Reports, Publicly Available Specifications (PAS) and Guides (hereafter referred to as "IEC Publication(s)"). Their preparation is entrusted to technical committees; any IEC National Committee interested in the subject dealt with may participate in this preparatory work. International, governmental and non-governmental organizations liaising with the IEC also participate in this preparation. IEC collaborates closely with the International Organization for Standardization (ISO) in accordance with conditions determined by agreement between the two organizations.
- The formal decisions or agreements of IEC on technical matters express, as nearly as possible, an international consensus of opinion on the relevant subjects since each technical committee has representation from all interested IEC National Committees.
- 3) IEC Publications have the form of recommendations for international use and are accepted by IEC National Committees in that sense. While all reasonable efforts are made to ensure that the technical content of IEC Publications is accurate, IEC cannot be held responsible for the way in which they are used or for any misinterpretation by any end user.
- 4) In order to promote international uniformity, IEC National Committees undertake to apply IEC Publications transparently to the maximum extent possible in their national and regional publications. Any divergence between any IEC Publication and the corresponding national or regional publication shall be clearly indicated in the latter.
- 5) IEC itself does not provide any attestation of conformity. Independent certification bodies provide conformity assessment services and, in some areas, access to IEC marks of conformity. IEC is not responsible for any services carried out by independent certification bodies.
- 6) All users should ensure that they have the latest edition of this publication.
- 7) No liability shall attach to IEC or its directors, employees, servants or agents including individual experts and members of its technical committees and IEC National Committees for any personal injury, property damage or other damage of any nature whatsoever, whether direct or indirect, or for costs (including legal fees) and expenses arising out of the publication, use of, or reliance upon, this IEC Publication or any other IEC Publications.
- 8) Attention is drawn to the Normative references cited in this publication. Use of the referenced publications is indispensable for the correct application of this publication.
- 9) Attention is drawn to the possibility that some of the elements of this IEC Publication may be the subject of patent rights. IEC shall not be held responsible for identifying any or all such patent rights.

IEC SRD 63234-1, which is a Systems Reference Deliverable, has been prepared by IEC systems committee Active Assisted Living.

The text of this Systems Reference Deliverable is based on the following documents:

Draft SRD	Report on voting
SyCAAL/153/DTS	SyCAAL/165/RVDTS

Full information on the voting for the approval of this Systems Reference Deliverable can be found in the report on voting indicated in the above table.

This document has been drafted in accordance with the ISO/IEC Directives, Part 2.

A list of all parts in the IEC SRD 63234 series, published under the general title *Economic evaluation of active assisted living services*, can be found on the IEC website.

The committee has decided that the contents of this document will remain unchanged until the stability date indicated on the IEC website under "http://webstore.iec.ch" in the data related to the specific document. At this date, the document will be

- reconfirmed,
- withdrawn,
- replaced by a revised edition, or
- amended.

INTRODUCTION

Under the "Triple Aim" [1]¹ concept (now "Quadruple Aim" [2]), a well defined, inclusive set of objectives for new interventions, leading to improvements in the local and national healthcare systems, consists of the following:

- improve the health of the population;
- improve the patients' (e.g. AAL care recipients) experience of care;
- lower (or hold constant) the per capita cost of care to the healthcare system to ensure sustainability; and
- (the recently added fourth aim) improve the work life of healthcare providers (e.g. healthcare professionals and AAL formal carers), clinicians, and other staff.

Economic evaluations of proposed new healthcare services and technologies involve the assessment of the costs and effects of any interventions in the healthcare system and provide input into the economic sustainability objective above. Where there are important health outcomes that can be evaluated in monetary terms, a cost-benefit analysis can be undertaken as a 'non-reference case analysis' (Alternate Scenario analysis) with details provided on the derivation of the monetary value of the health outcomes. Appropriate economic evaluations will provide evidence to address the financial considerations of proposed new interventions along with the impact on health outcomes.

To achieve the Quadruple Aim objectives, all new technology-supported homecare or Active Assisted Living (AAL) services (such as remote monitoring of patient physiological measurements, in-home medication adherence monitoring and management, as well as mobility aids and emergency reporting services) should be evaluated to ensure they not only improve the quality of the patients' lives but also provide economic benefits greater than the cost of providing the service. Without financial benefits that exceed the cost of the service to the health system funder, or at the very least an economically neutral situation while improving patient outcomes over usual care pathways, the services will not be sustainable – or the healthcare services funder must be prepared to knowingly increase its cost per patient supported by the system to achieve the population health outcomes.

Furthermore, health system funders may be presented with a choice of options for investment in new or expanded services. In order to compare options from a financial costs and benefits perspective (as well as their health outcomes), economic evaluations of the options will provide an equal basis for comparison of the options.

¹ Numbers in square brackets refer to the Bibliography.

ECONOMIC EVALUATION OF ACTIVE ASSISTED LIVING SERVICES -

Part 1: Framework

1 Scope

This part of IEC SRD 63234 provides a descriptive framework and template for the economic evaluation of the implementation of technology-supported home healthcare or wellness services, or AAL services that support communications, transportation, etc. as defined in a series of AAL use cases. The financial analysis is completed from the point of view of the healthcare services funder, aged care services funder, or similar governmental or non-governmental organization (e.g. the government in a state-sponsored system or possibly a health management/health insurance company in a privately funded system, a private or governmental organization financing delivery of home support or specialized transportation services).

This document is structured to provide a means of capturing data for a Reference Scenario (typically the current means of providing care, often known as 'usual care', to the target patient population) to compare against an Alternate Scenario (the service or technology intervention) for an economic comparison. Standard economic measures can be estimated (using an electronic spreadsheet or other analysis tool) such as Return on Investment (ROI), Net Present Value (NPV), and Payback Period of the investment.

This document is applicable to all potential AAL services and AAL systems that may be developed or the development and manufacture of any of the underlying components (whether hardware or software).

2 Normative references

There are no normative references in this document.